

# LOGO

## Tableau Workbook Name: Superstore.twbx

|               |  |                 |  |
|---------------|--|-----------------|--|
| Background:   |  |                 |  |
| Requested by: |  | Requested date: |  |
| Developed by: |  | Completed date: |  |
| Audience:     |  |                 |  |

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Summary Stats

|                       | Counts |
|-----------------------|--------|
| Dashboards #          | 6      |
| Worksheets #          | 21     |
| Data Source #         | 3      |
| Data Source Filters # | 0      |
| Custom Sql #          | 0      |
| Fields #              | 33     |
| Calculated Fields #   | 21     |
| Groups #              | 0      |
| Hierarchies #         | 2      |
| Parameters #          | 6      |
| Sets #                | 0      |
| Bins #                | 0      |
| Stories #             | 0      |

Data Source

| Data Source         | Data Source Type | Source       | Connection Info                                                                            | Joins                                                                                           |
|---------------------|------------------|--------------|--------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| Sales Target        | Live             | excel-direct | DB: Data/Superstore/Sales Target.xlsx; File: Data/Superstore/Sales Target.xlsx             | None                                                                                            |
| Sales Commission    | Live             | textscan     | DB: Sales Commission.csv; File: Sales Commission.csv                                       | None                                                                                            |
| Sample - Superstore | Live             | excel-direct | DB: Data/Superstore/Sample - Superstore.xls; File: Data/Superstore/Sample - Superstore.xls | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Worksheets Mapping

| Dashboard/Storyboard Name | Worksheet Name                                                | Object Type (Dashboard/Storyboard) | Is Used |
|---------------------------|---------------------------------------------------------------|------------------------------------|---------|
| Commission Model          | QuotaAttainment                                               | Dashboard                          | Yes     |
| Commission Model          | CommissionProjection                                          | Dashboard                          | Yes     |
| Commission Model          | Sales                                                         | Dashboard                          | Yes     |
| Commission Model          | OTE                                                           | Dashboard                          | Yes     |
| Customers                 | CustomerScatter                                               | Dashboard                          | Yes     |
| Customers                 | CustomerRank                                                  | Dashboard                          | Yes     |
| Customers                 | CustomerOverview                                              | Dashboard                          | Yes     |
| Order Details             | Product Detail Sheet                                          | Dashboard                          | Yes     |
| Overview                  | Total Sales                                                   | Dashboard                          | Yes     |
| Overview                  | Sale Map                                                      | Dashboard                          | Yes     |
| Overview                  | Sales by Segment                                              | Dashboard                          | Yes     |
| Overview                  | Sales by Product                                              | Dashboard                          | Yes     |
| Overview                  | Tooltip: Profit Ratio by City (Used in Sale Map as a Tooltip) | Dashboard                          | Yes     |
| Product                   | ProductView                                                   | Dashboard                          | Yes     |
| Product                   | ProductDetails                                                | Dashboard                          | Yes     |
| Shipping                  | ShipSummary                                                   | Dashboard                          | Yes     |
| Shipping                  | ShippingTrend                                                 | Dashboard                          | Yes     |
| Shipping                  | DaystoShip                                                    | Dashboard                          | Yes     |
| N/A                       | Forecast                                                      | N/A                                | No      |
| N/A                       | Performance                                                   | N/A                                | No      |
| N/A                       | What If Forecast                                              | N/A                                | No      |

## Tables and Fields

| Data Source         | Source Database | Table Name           | Field Name       | Remote Field     | Data Type | Is Used | Dimension/<br>Measure | Hidden |
|---------------------|-----------------|----------------------|------------------|------------------|-----------|---------|-----------------------|--------|
| Sales Target        | excel-direct    | Sheet1               | Category         | Category         | string    | No      | Dimension             | No     |
| Sales Target        | excel-direct    | Sheet1               | Order Date       | Order Date       | date      | No      | Dimension             | No     |
| Sales Target        | excel-direct    | Sheet1               | Segment          | Segment          | string    | No      | Dimension             | No     |
| Sales Target        | excel-direct    | Sheet1               | Sales Target     | Sales Target     | integer   | Yes     | Measure               | No     |
| Sales Commission    | textscan        | Sales Commission.csv | Order Date       | Order Date       | datetime  | No      | Dimension             | No     |
| Sales Commission    | textscan        | Sales Commission.csv | Region           | Region           | string    | No      | Dimension             | No     |
| Sales Commission    | textscan        | Sales Commission.csv | Sales Person     | Sales Person     | string    | Yes     | Dimension             | No     |
| Sales Commission    | textscan        | Sales Commission.csv | Sales            | Sales            | integer   | Yes     | Measure               | No     |
| Sample - Superstore | excel-direct    | Orders               | Row ID           | Row ID           | integer   | No      | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Order ID         | Order ID         | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Order Date       | Order Date       | date      | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Ship Date        | Ship Date        | date      | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Ship Mode        | Ship Mode        | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Customer ID      | Customer ID      | string    | No      | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Customer Name    | Customer Name    | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Segment          | Segment          | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Country/Region   | Country/Region   | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | City             | City             | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | State/Province   | State/Province   | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Postal Code      | Postal Code      | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Region           | Region           | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Product ID       | Product ID       | string    | No      | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Category         | Category         | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Sub-Category     | Sub-Category     | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Product Name     | Product Name     | string    | Yes     | Dimension             | No     |
| Sample - Superstore | excel-direct    | Orders               | Sales            | Sales            | real      | Yes     | Measure               | No     |
| Sample - Superstore | excel-direct    | Orders               | Quantity         | Quantity         | integer   | Yes     | Measure               | No     |
| Sample - Superstore | excel-direct    | Orders               | Discount         | Discount         | real      | Yes     | Measure               | No     |
| Sample - Superstore | excel-direct    | Orders               | Profit           | Profit           | real      | Yes     | Measure               | No     |
| Sample - Superstore | excel-direct    | People               | Regional Manager | Regional Manager | string    | No      | Dimension             | No     |

| Data Source         | Source Database | Table Name | Field Name         | Remote Field | Data Type | Is Used | Dimension/<br>Measure | Hidden |
|---------------------|-----------------|------------|--------------------|--------------|-----------|---------|-----------------------|--------|
| Sample - Superstore | excel-direct    | People     | Region (People)    | Region       | string    | No      | Dimension             | Yes    |
| Sample - Superstore | excel-direct    | Returns    | Order ID (Returns) | Order ID     | string    | No      | Dimension             | Yes    |
| Sample - Superstore | excel-direct    | Returns    | Returned           | Returned     | string    | No      | Dimension             | No     |

## Calculated Fields

| Calculated Field Name       | Tableau Field Name            | Data Source         | Formula                                                                                                                                                                                                                                                                      | Is Used | Dimension/Measure |
|-----------------------------|-------------------------------|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------------------|
| Achievement (estimated)     | Achievement (copy)            | Sales Commission    | [Sales]                                                                                                                                                                                                                                                                      | Yes     | Measure           |
| Achieved Quota              | Achievement (variable) (copy) | Sales Commission    | if SUM([Achievement (estimated)]) >= [New Quota] then "100% +"<br>elseif SUM([Achievement (estimated)]) >= 0.75 * [Parameters]. [New Quota] then "75-100%"<br>elseif SUM([Achievement (estimated)]) >= 0.5 * [Parameters]. [New Quota] then "50-75%"<br>else "Below 50%" end | Yes     | Measure           |
| Base (Variable)             | Base (Variable)               | Sales Commission    | [Base Salary]                                                                                                                                                                                                                                                                | Yes     | Measure           |
| % of quota achieved         | Calculation_0440925131659539  | Sales Commission    | AVG([Achievement (estimated)])/[New Quota]                                                                                                                                                                                                                                   | Yes     | Measure           |
| Rank over 3                 | Calculation_4120925132203686  | Sales Commission    | ROUND(INDEX() / 3 - 0.6,0) + 1                                                                                                                                                                                                                                               | Yes     | Measure           |
| Sort by field               | Calculation_8140925133029303  | Sales Commission    | if [Sort by]="Names" then 0<br>elseif [Parameters].[Sort by]="% quota descending" then -[% of quota achieved]<br>else [% of quota achieved] end                                                                                                                              | Yes     | Measure           |
| Commission (Variable)       | Commission (Variable)         | Sales Commission    | ([Commission Rate]*[Sales])/100                                                                                                                                                                                                                                              | Yes     | Measure           |
| Estimate Compensation label | Estimate Compensation label   | Sales Commission    | "Estimated Compensation:"                                                                                                                                                                                                                                                    | No      | Dimension         |
| OTE (Variable)              | OTE (Variable)                | Sales Commission    | [Base Salary] + ([Parameters]. [Commission Rate]*[Parameters]. [New Quota])/100                                                                                                                                                                                              | Yes     | Measure           |
| Total Compensation          | Total Compensation            | Sales Commission    | MIN([Base (Variable)]) + SUM([Commission (Variable)])                                                                                                                                                                                                                        | Yes     | Measure           |
| Total Sales label           | Total Sales label             | Sales Commission    | "Total Sales:"                                                                                                                                                                                                                                                               | No      | Dimension         |
| Days to Ship Actual         | Calculation_0831103151444568  | Sample - Superstore | DATEDIFF('day',[Order Date],[Ship Date])                                                                                                                                                                                                                                     | Yes     | Measure           |
| Sales Forecast              | Calculation_5421109230915137  | Sample - Superstore | [Sales]*(1-[Churn Rate])*(1+[Parameters].[New Business Growth])                                                                                                                                                                                                              | Yes     | Measure           |
| Ship Status                 | Calculation_6401103171259723  | Sample - Superstore | if [Days to Ship Actual]> [Days to Ship Scheduled] then "Shipped Late"<br>elseif [Days to Ship Actual]= [Days to Ship Scheduled] then "Shipped On Time"<br>Else "Shipped Early" end                                                                                          | Yes     | Dimension         |
| Days to Ship Scheduled      | Calculation_6861103170623145  | Sample - Superstore | CASE [Ship Mode]<br>WHEN "Same Day" THEN 0<br>WHEN "First Class" THEN 1<br>WHEN "Second Class" THEN 3<br>WHEN "Standard Class" THEN 6<br>END                                                                                                                                 | Yes     | Measure           |
| Order Profitable?           | Calculation_9060122104947471  | Sample - Superstore | {fixed [Order ID]:sum([Profit])}>0<br>// calculates the profit at the order level                                                                                                                                                                                            | Yes     | Dimension         |
| Sales per Customer          | Calculation_9321103144526191  | Sample - Superstore | Sum([Sales])/countD([Customer Name])                                                                                                                                                                                                                                         | Yes     | Measure           |
| Profit Ratio                | Calculation_9921103144103743  | Sample - Superstore | sum([Profit])/sum([Sales])                                                                                                                                                                                                                                                   | Yes     | Measure           |
| Sales above Target?         | Calculation_9951107165644870  | Sample - Superstore | If Sum([Sales])>SUM([Sales Target]. [Sales Target]) then "Above Target"<br>else "Below Target" end                                                                                                                                                                           | Yes     | Measure           |
| Units estimate              | Sales est (copy)              | Sample - Superstore | ROUND([Quantity]*(1-[Churn Rate])*(1+[Parameters].[New Business Growth]),0)                                                                                                                                                                                                  | Yes     | Measure           |

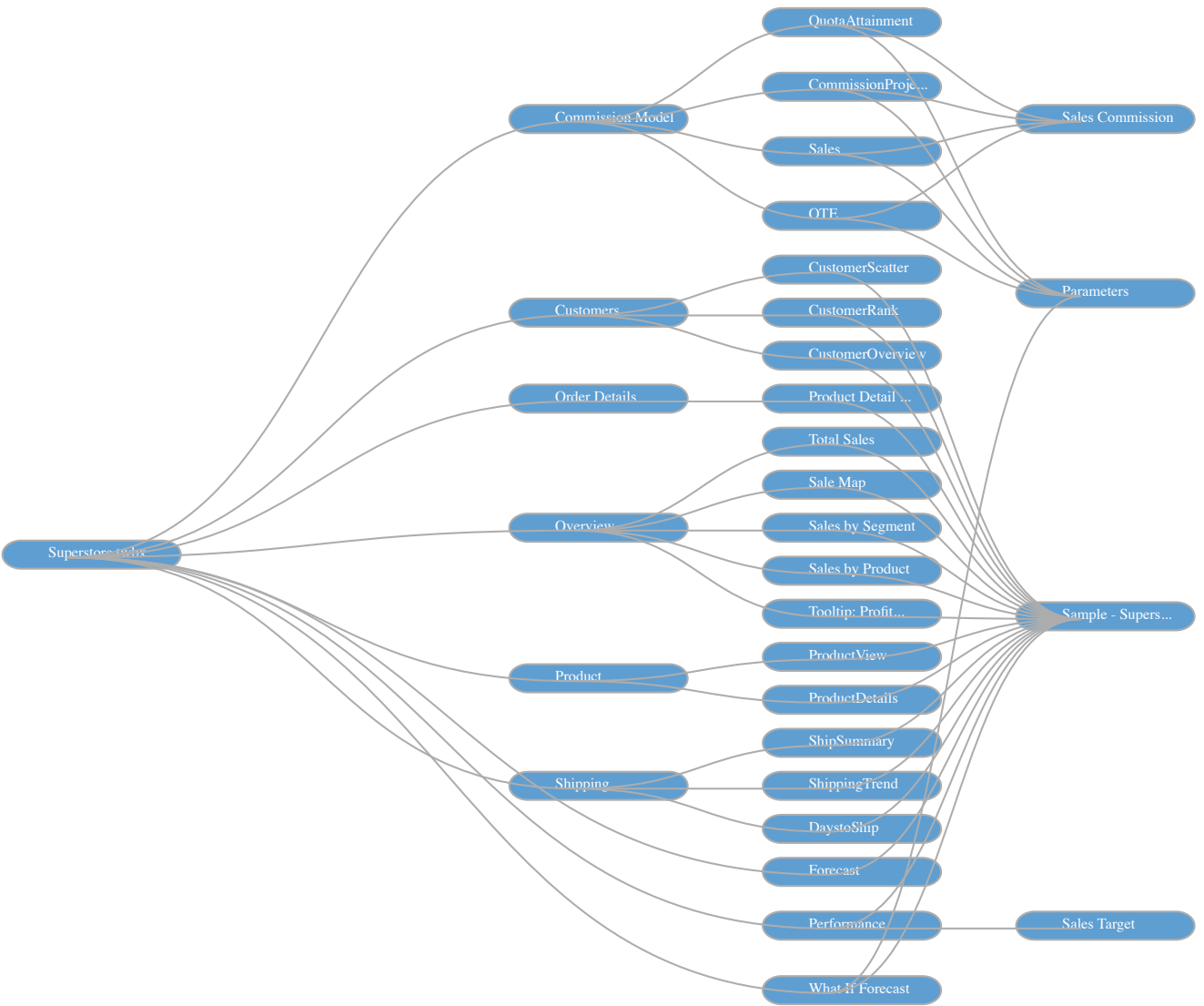
| Calculated Field Name | Tableau Field Name        | Data Source         | Formula                          | Is Used | Dimension/Measure |
|-----------------------|---------------------------|---------------------|----------------------------------|---------|-------------------|
| Profit per Order      | Sales per Customer (copy) | Sample - Superstore | Sum([Profit])/countD([Order ID]) | Yes     | Measure           |

### Hierarchies

| Hierarchy Name | Data Source         | Fields                                                    | Is Used |
|----------------|---------------------|-----------------------------------------------------------|---------|
| Location       | Sample - Superstore | Country/Region, Region, State/Province, City, Postal Code | Yes     |
| Product        | Sample - Superstore | Category, Sub-Category, Product Name                      | Yes     |

### Parameters

| Parameter Name      | Data Type | Allowable Value Type | Current Value | Values                                       | Is Used |
|---------------------|-----------|----------------------|---------------|----------------------------------------------|---------|
| Base Salary         | Integer   | Range                | 50000         | Min: 0, Step size: 1000                      | Yes     |
| Commission Rate     | Float     | Range                | 18.4%         | Min: 1.0%, Max: 100.0%, Step size: 0.1%      | Yes     |
| New Quota           | Integer   | Range                | 500000        | Min: 100000, Step size: 25000                | Yes     |
| Sort by             | String    | List                 | Names         | % quota ascending, % quota descending, Names | Yes     |
| New Business Growth | Float     | Range                | 60%           | Min: 0%, Max: 100%, Step size: 1%            | Yes     |
| Churn Rate          | Float     | Range                | 6.40%         | Min: 0.00%, Max: 25.00%, Step size: 0.10%    | Yes     |





# Unused Objects in Workbook

## Unused Fields

| Data Source         | Field Name         |
|---------------------|--------------------|
| Sales Target        | Category           |
| Sales Target        | Order Date         |
| Sales Target        | Segment            |
| Sales Commission    | Order Date         |
| Sales Commission    | Region             |
| Sample - Superstore | Row ID             |
| Sample - Superstore | Customer ID        |
| Sample - Superstore | Product ID         |
| Sample - Superstore | Regional Manager   |
| Sample - Superstore | Region (People)    |
| Sample - Superstore | Order ID (Returns) |
| Sample - Superstore | Returned           |

## Unused Worksheets

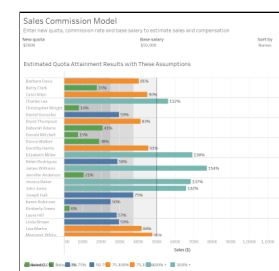
- [Forecast](#)
- [Performance](#)
- [What If Forecast](#)

## Unused Calculated Fields

| Data Source      | Calculated Field Name       |
|------------------|-----------------------------|
| Sales Commission | Estimate Compensation label |
| Sales Commission | Total Sales label           |

# Dashboards

## Dashboard Name: Commission Model



### Commission Model Summary Stats

|               | Counts |
|---------------|--------|
| Worksheets    | 4      |
| Parameters    | 4      |
| Quick Filters | 0      |
| Actions       | 1      |

**Below Worksheets were used in "Commission Model" Dashboard**

- QuotaAttainment
- CommissionProjection
- Sales
- OTE

### Parameters Used

- Base Salary
- Commission Rate
- New Quota
- Sort by

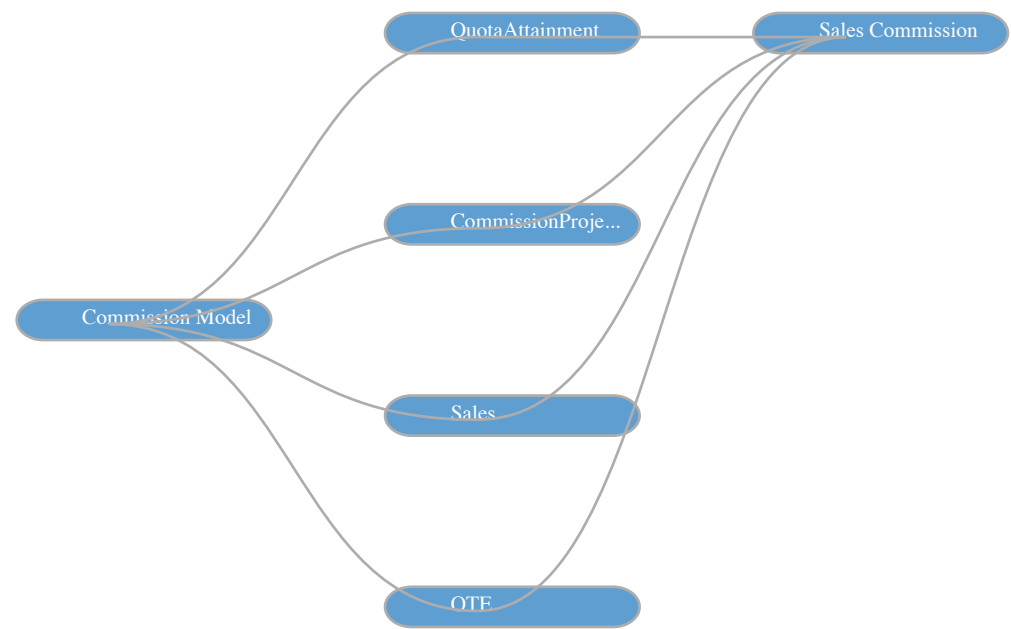
## Actions

| Action Name               | Action Type | Source Sheet                                          | Target Sheet                          | Run Action On | Target Filter(s)        |
|---------------------------|-------------|-------------------------------------------------------|---------------------------------------|---------------|-------------------------|
| Highlight 3 (generated) 1 | Highlight   | QuotaAttainment, CommissionProje<br>ction, Sales, OTE | QuotaAttainment, CommissionProjection | on-select     | Selected (Sales Person) |

Dashboards

Worksheets

Data Sources



Dashboard Name: Customers



Customers Summary Stats

|               | Counts |
|---------------|--------|
| Worksheets    | 3      |
| Parameters    | 0      |
| Quick Filters | 3      |
| Actions       | 3      |

Below Worksheets were used in "Customers" Dashboard

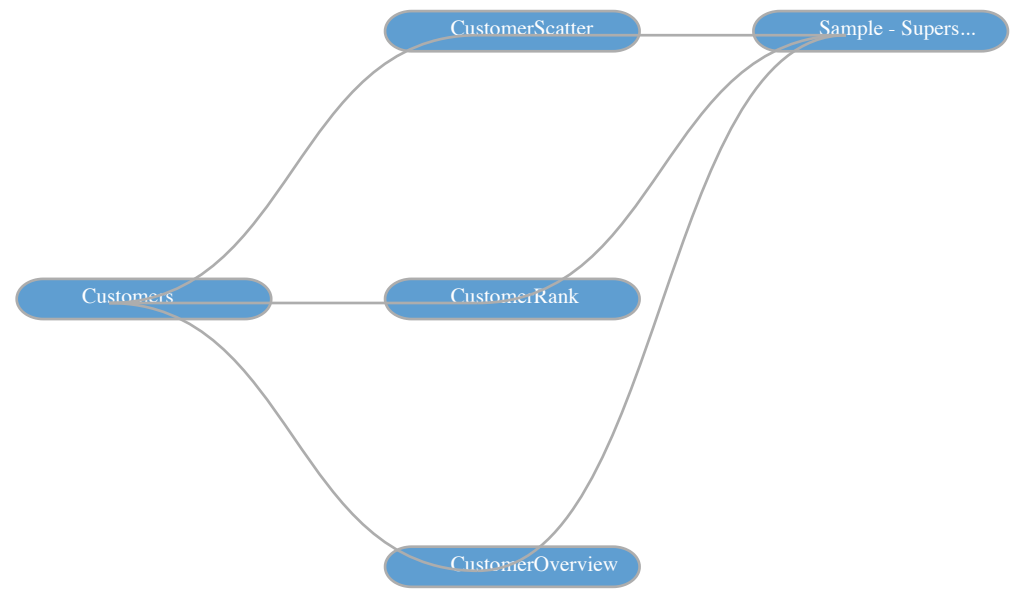
- CustomerScatter
- CustomerRank
- CustomerOverview

Quick filters Applied

| Field Name | Sheet Name                                                                                                                                          | Apply to |
|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Order Date | CustomerOverview, CustomerRank, CustomerScatter, DaystoShip, Performance, ProductDetails, ProductView, ShipSummary, ShippingTrend, What If Forecast | Selected |
| Category   | CustomerOverview, CustomerRank, CustomerScatter, Product Detail Sheet, ProductView                                                                  | Selected |
| Segment    | CustomerOverview, CustomerRank, CustomerScatter, Product Detail Sheet                                                                               | Selected |

Actions

| Action Name                       | Action Type | Source Sheet                  | Target Sheet                  | Run Action On | Target Filter(s)         |
|-----------------------------------|-------------|-------------------------------|-------------------------------|---------------|--------------------------|
| Highlight Customer Name (Hover) 1 | Highlight   | CustomerScatter, CustomerRank | CustomerScatter, CustomerRank | on-hover      | Selected (Customer Name) |
| Filter Region 1                   | Filter      | CustomerOverview              | CustomerScatter, CustomerRank | on-select     | Selected (Region)        |
| Highlight 1 (generated) 1         | Highlight   | CustomerScatter, CustomerRank | CustomerScatter, CustomerRank | on-select     | all                      |



## Dashboard Name: Order Details

[illegible]

### Order Details Summary Stats

|               | Counts |
|---------------|--------|
| Worksheets    | 1      |
| Parameters    | 0      |
| Quick Filters | 6      |
| Actions       | 0      |

**Below Worksheets were used in "Order Details" Dashboard**

- Product Detail Sheet

### Quick filters Applied

| Field Name     | Sheet Name                                                                                                                                                                                                                                     | Apply to |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Order Date     | CustomerOverview, CustomerRank, CustomerScatter, Forecast, Product Detail Sheet, ProductDetails, Sale Map, Sales by Product, Sales by Segment, Tooltip: Profit Ratio by City, Total Sales, What If Forecast                                    | Selected |
| Region         | CustomerOverview, CustomerRank, CustomerScatter, DaystoShip, Forecast, Performance, Product Detail Sheet, ProductDetails, ProductView, Sale Map, Sales by Product, Sales by Segment, ShipSummary, ShippingTrend, Total Sales, What If Forecast | Selected |
| State/Province | Product Detail Sheet                                                                                                                                                                                                                           | All      |
| City           | Product Detail Sheet                                                                                                                                                                                                                           | All      |
| Category       | CustomerOverview, CustomerRank, CustomerScatter, Product Detail Sheet, ProductView                                                                                                                                                             | Selected |
| Segment        | CustomerOverview, CustomerRank, CustomerScatter, Product Detail Sheet                                                                                                                                                                          | Selected |

Dashboards

Worksheets

Data Sources

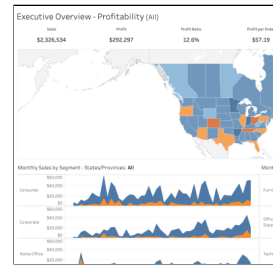
Order Details

Product Detail...

Sample - Supers...



Dashboard Name: Overview



Overview Summary Stats

|               | Counts |
|---------------|--------|
| Worksheets    | 4      |
| Parameters    | 0      |
| Quick Filters | 3      |
| Actions       | 3      |

Below Worksheets were used in "Overview" Dashboard

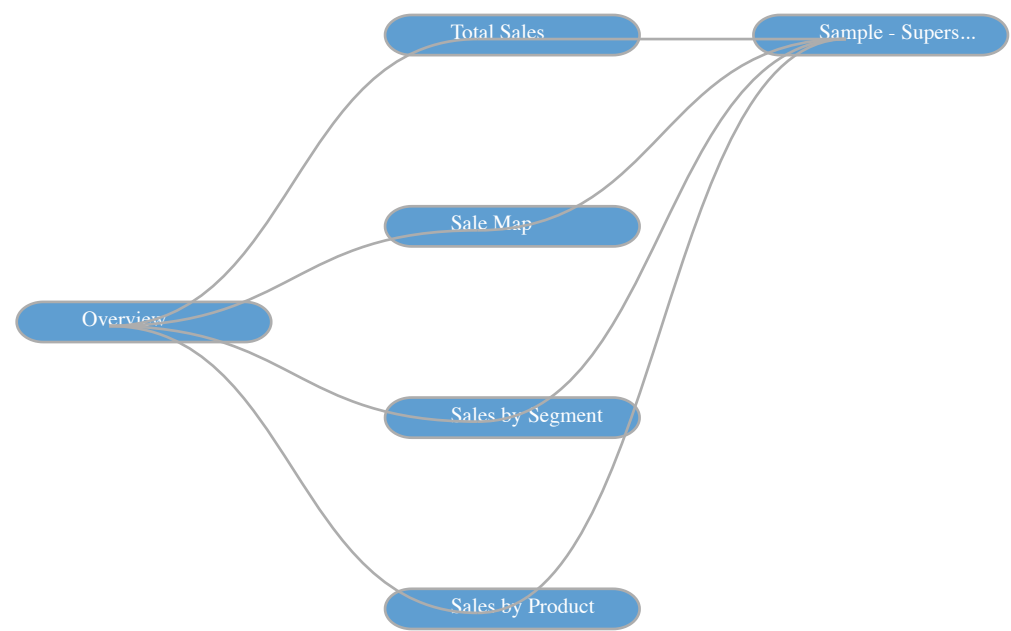
- Total Sales
- Sale Map
- Sales by Segment
- Sales by Product

Quick filters Applied

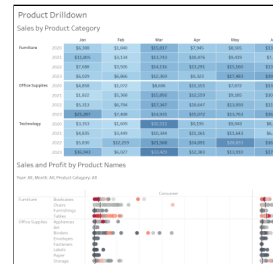
| Field Name   | Sheet Name                                                                                                                                                                                                                                     | Apply to  |
|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Region       | CustomerOverview, CustomerRank, CustomerScatter, DaystoShip, Forecast, Performance, Product Detail Sheet, ProductDetails, ProductView, Sale Map, Sales by Product, Sales by Segment, ShipSummary, ShippingTrend, Total Sales, What If Forecast | Selected  |
| Order Date   | CustomerOverview, CustomerRank, CustomerScatter, Forecast, Product Detail Sheet, ProductDetails, Sale Map, Sales by Product, Sales by Segment, Tooltip: Profit Ratio by City, Total Sales, What If Forecast                                    | Selected  |
| Profit Ratio | Sale Map                                                                                                                                                                                                                                       | Only this |

Actions

| Action Name                      | Action Type | Source Sheet                                    | Target Sheet                                    | Run Action On | Target Filter(s)                               |
|----------------------------------|-------------|-------------------------------------------------|-------------------------------------------------|---------------|------------------------------------------------|
| State/Province Filter 1          | Filter      | Sale Map                                        | Total Sales, Sales by Segment, Sales by Product | on-select     | Selected (State/Province)                      |
| State/Province Highlight (map) 1 | Highlight   | Total Sales, Sale Map                           | Total Sales, Sale Map                           | on-select     | Selected (State/Province)                      |
| Month Highlight 1                | Highlight   | Total Sales, Sales by Segment, Sales by Product | Total Sales, Sales by Segment, Sales by Product | on-select     | Selected (MONTH(Order Date),Order Profitable?) |



Dashboard Name: Product



Product Summary Stats

|               | Counts |
|---------------|--------|
| Worksheets    | 2      |
| Parameters    | 0      |
| Quick Filters | 1      |
| Actions       | 1      |

Below Worksheets were used in "Product" Dashboard

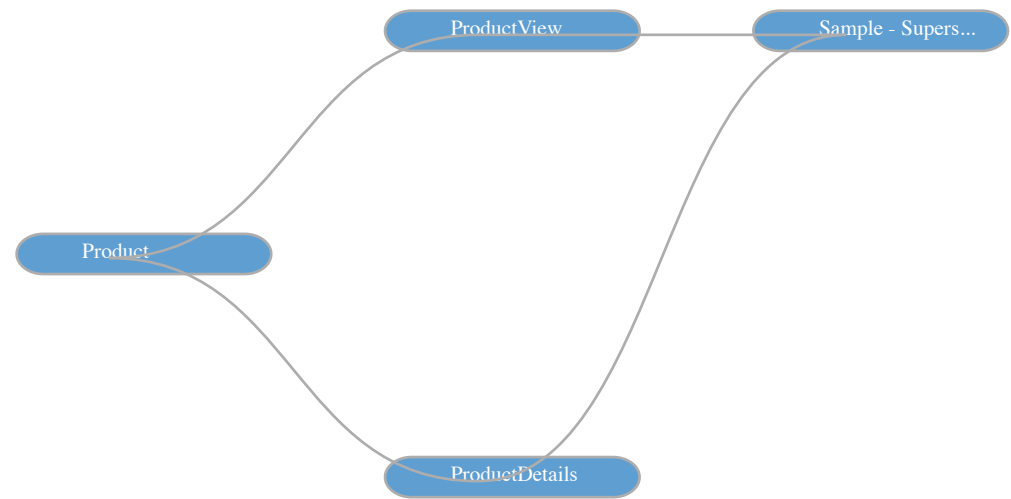
- ProductView
- ProductDetails

Quick filters Applied

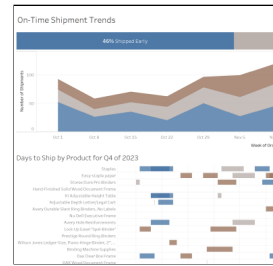
| Field Name | Sheet Name                                                                                                                                                                                                                                     | Apply to |
|------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Region     | CustomerOverview, CustomerRank, CustomerScatter, DaystoShip, Forecast, Performance, Product Detail Sheet, ProductDetails, ProductView, Sale Map, Sales by Product, Sales by Segment, ShipSummary, ShippingTrend, Total Sales, What If Forecast | Selected |

Actions

| Action Name            | Action Type | Source Sheet | Target Sheet                | Run Action On | Target Filter(s) |
|------------------------|-------------|--------------|-----------------------------|---------------|------------------|
| Filter Product Sales 1 | Filter      | ProductView  | ProductView, ProductDetails | on-select     | All              |



Dashboard Name: Shipping



Shipping Summary Stats

|               | Counts |
|---------------|--------|
| Worksheets    | 3      |
| Parameters    | 0      |
| Quick Filters | 3      |
| Actions       | 2      |

Below Worksheets were used in "Shipping" Dashboard

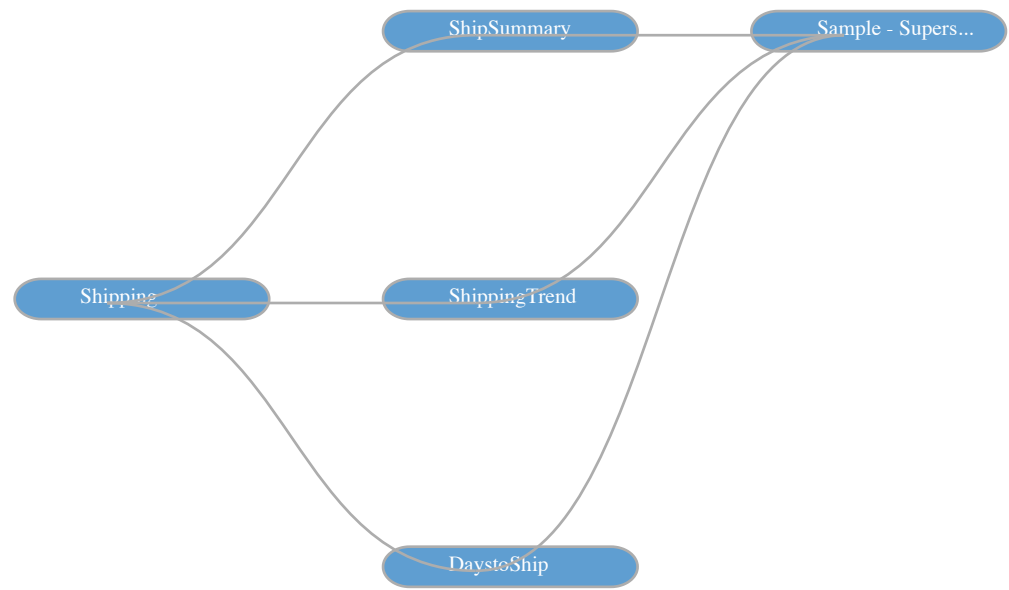
- [ShipSummary](#)
- [ShippingTrend](#)
- [DaystoShip](#)

Quick filters Applied

| Field Name | Sheet Name                                                                                                                                                                                                                                     | Apply to |
|------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| Order Date | CustomerOverview, CustomerRank, CustomerScatter, DaystoShip, Performance, ProductDetails, ProductView, ShipSummary, ShippingTrend, What If Forecast                                                                                            | Selected |
| Region     | CustomerOverview, DaystoShip, ShipSummary, ShippingTrend                                                                                                                                                                                       | Selected |
| Ship Mode  | CustomerOverview, CustomerRank, CustomerScatter, DaystoShip, Forecast, Performance, Product Detail Sheet, ProductDetails, ProductView, Sale Map, Sales by Product, Sales by Segment, ShipSummary, ShippingTrend, Total Sales, What If Forecast | Selected |

Actions

| Action Name            | Action Type | Source Sheet  | Target Sheet                           | Run Action On | Target Filter(s) |
|------------------------|-------------|---------------|----------------------------------------|---------------|------------------|
| Filter Details 1       | Filter      | ShippingTrend | ShippingTrend, DaystoShip              | on-select     | All              |
| Filter 1 (generated) 1 | Filter      | ShipSummary   | ShipSummary, ShippingTrend, DaystoShip | on-select     | All              |



# Worksheets

Worksheet Name: CommissionProjection

Worksheet was used in the following Dashboards

- Commission Model

Data Sources

| Data Source      | Data Source type | Source   | Joins |
|------------------|------------------|----------|-------|
| Sales Commission | Live             | textscan | None  |

Filters

| Field Name                     | Field Selection    | Field Wildcard | Field Condition | Field Limit | Context Filter |
|--------------------------------|--------------------|----------------|-----------------|-------------|----------------|
| Measure Names Sum(Commission ) | Selected from list | All            | None            | None        | No             |
| Measure Names Min(Base )       | Selected from list | All            | None            | None        | No             |

Marks

Mark Class: Automatic

| Object(s) Used                | Mark Type |
|-------------------------------|-----------|
| Measure Names                 | Color     |
| Sum (Achievement (estimated)) | Detail    |
| Custom (Total Compensation)   | Detail    |
| Maximum (OTE (Variable))      | Detail    |
| Custom (Total Compensation)   | Detail    |
| Custom (Achieved Quota)       | Detail    |

Calculated Fields Used

| Field Name              | Formula                                                                                                                                                                                                                                              |
|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Achievement (estimated) | [Sales]                                                                                                                                                                                                                                              |
| Achieved Quota          | if SUM([Achievement (estimated)]) >= [New Quota] then "100% +" elseif SUM([Achievement (estimated)]) >= 0.75 * [New Quota] then "75-100%" elseif SUM([Achievement (estimated)]) >= 0.5 * [Parameters].[New Quota] then "50-75%" else "Below 50%" end |
| Base (Variable)         | [Base Salary]                                                                                                                                                                                                                                        |
| % of quota achieved     | AVG([Achievement (estimated)])/[New Quota]                                                                                                                                                                                                           |
| Rank over 3             | ROUND(INDEX() / 3 - 0.6,0) + 1                                                                                                                                                                                                                       |
| Sort by field           | if [Sort by]="Names" then 0 elseif [Sort by]="% quota descending" then -[% of quota achieved] else [% of quota achieved] end                                                                                                                         |
| Commission (Variable)   | ([Commission Rate]*[Sales])/100                                                                                                                                                                                                                      |
| OTE (Variable)          | [Base Salary] + ([Commission Rate]*[Parameters].[New Quota])/100                                                                                                                                                                                     |
| Total Compensation      | MIN([Base (Variable)]) + SUM([Commission (Variable)])                                                                                                                                                                                                |



Columns & Rows in Worksheet

| Field Name           | Column/Row |
|----------------------|------------|
| Custom (Rank over 3) | Rows       |
| Sales Person         | Rows       |
| Measure Values       | Columns    |

Applied Sortings

| Field Name     | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|----------------|---------|------------|-------------------|------------------|
| Sales Person   | Field   | Ascending  | Sort by field     | Custom           |
| Measure Names  | Manual  | NA         | NA                | NA               |
| Achieved Quota | Manual  | NA         | NA                | NA               |

Worksheet Name: CustomerOverview

Worksheet was used in the following Dashboards

- Customers

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                          | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-------------------------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Measure Names CountD(Customer Name) | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Sales)            | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Quantity)         | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names (Sales per Customer)  | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Profit)           | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names (Profit Ratio)        | Selected from list |                               | All            | None            | None                                 | No             |
| Category                            | Use all            |                               | All            | None            | None                                 | No             |
| Order Date                          | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                              | Use all            |                               | All            | None            | None                                 | No             |
| Segment                             | Use all            |                               | All            | None            | None                                 | No             |
| Order Date                          | Selected from list | None                          | All            | None            | None                                 | No             |
| Order Date                          | Use all            |                               | All            | None            | None                                 | No             |

Actions

| Action Name     | Source Sheet     | Target Sheet                  | Run Action On | Target Filter     |
|-----------------|------------------|-------------------------------|---------------|-------------------|
| Filter Region 1 | CustomerOverview | CustomerScatter, CustomerRank | on-select     | Selected (Region) |

Marks

Mark Class: Automatic

| Object(s) Used                   | Mark Type |
|----------------------------------|-----------|
| Count (Distinct) (Customer Name) | Detail    |
| Sum (Sales)                      | Detail    |
| Sum (Quantity)                   | Detail    |
| Custom (Sales per Customer)      | Detail    |
| Sum (Profit)                     | Detail    |

| Object(s) Used        | Mark Type |
|-----------------------|-----------|
| Custom (Profit Ratio) | Detail    |

### Calculated Fields Used

| Field Name             | Formula                                                                                                                       |
|------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Days to Ship Actual    | DATEDIFF('day',[Order Date],[Ship Date])                                                                                      |
| Days to Ship Scheduled | CASE [Ship Mode] WHEN "Same Day" THEN 0 WHEN "First Class" THEN 1 WHEN "Second Class" THEN 3 WHEN "Standard Class" THEN 6 END |
| Sales per Customer     | Sum([Sales])/countD([Customer Name])                                                                                          |
| Profit Ratio           | sum([Profit])/sum([Sales])                                                                                                    |

### Columns & Rows in Worksheet

| Field Name     | Column/Row |
|----------------|------------|
| Region         | Rows       |
| Measure Names  | Columns    |
| Measure Values | Columns    |

### Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Region        | Field   | Descending | Customer Name     | Count (Distinct) |
| Measure Names | Manual  | NA         | NA                | NA               |

Worksheet Name: CustomerRank

Worksheet was used in the following Dashboards

- Customers

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name      | Field Selection | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-----------------|-----------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Action (Region) | Use all         |                               | All            | None            | None                                 | No             |
| Category        | Use all         |                               | All            | None            | None                                 | No             |
| Order Date      | In-Range        | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region          | Use all         |                               | All            | None            | None                                 | No             |
| Segment         | Use all         |                               | All            | None            | None                                 | No             |
| Order Date      | Use all         |                               | All            | None            | None                                 | No             |

Actions

| Action Name                       | Source Sheet                  | Target Sheet                  | Run Action On | Target Filter            |
|-----------------------------------|-------------------------------|-------------------------------|---------------|--------------------------|
| Highlight Customer Name (Hover) 1 | CustomerScatter, CustomerRank | CustomerScatter, CustomerRank | on-hover      | Selected (Customer Name) |
| Highlight 1 (generated) 1         | CustomerScatter, CustomerRank | CustomerScatter, CustomerRank | on-select     | all                      |

Marks

Mark Class: Automatic

| Object(s) Used        | Mark Type |
|-----------------------|-----------|
| Custom (Profit Ratio) | Color     |
| Sum (Profit)          | Tooltip   |
| Sum (Sales)           | Detail    |

Calculated Fields Used

| Field Name   | Formula                    |
|--------------|----------------------------|
| Profit Ratio | sum([Profit])/sum([Sales]) |

Columns & Rows in Worksheet

| Field Name    | Column/Row |
|---------------|------------|
| Customer Name | Rows       |
| Sum (Sales)   | Columns    |

Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Customer Name | Field   | Descending | Sales             | Sum              |

Worksheet Name: CustomerScatter

Worksheet was used in the following Dashboards

- Customers

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name      | Field Selection | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-----------------|-----------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Action (Region) | Use all         |                               | All            | None            | None                                 | No             |
| Category        | Use all         |                               | All            | None            | None                                 | No             |
| Order Date      | In-Range        | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region          | Use all         |                               | All            | None            | None                                 | No             |
| Segment         | Use all         |                               | All            | None            | None                                 | No             |
| Order Date      | Use all         |                               | All            | None            | None                                 | No             |

Actions

| Action Name                       | Source Sheet                  | Target Sheet                  | Run Action On | Target Filter            |
|-----------------------------------|-------------------------------|-------------------------------|---------------|--------------------------|
| Highlight Customer Name (Hover) 1 | CustomerScatter, CustomerRank | CustomerScatter, CustomerRank | on-hover      | Selected (Customer Name) |
| Highlight 1 (generated) 1         | CustomerScatter, CustomerRank | CustomerScatter, CustomerRank | on-select     | all                      |

Marks

Mark Class: Automatic

| Object(s) Used        | Mark Type |
|-----------------------|-----------|
| Custom (Profit Ratio) | Color     |
| Customer Name         | Detail    |
| Custom (Profit Ratio) | Detail    |

Calculated Fields Used

| Field Name   | Formula                    |
|--------------|----------------------------|
| Profit Ratio | sum([Profit])/sum([Sales]) |

Columns & Rows in Worksheet

| Field Name   | Column/Row |
|--------------|------------|
| Sum (Profit) | Rows       |
| Sum (Sales)  | Columns    |

Worksheet Name: DaystoShip

Worksheet was used in the following Dashboards

- Shipping

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                                             | Field Selection    | Selected Field Value(s) | Field Wildcard | Field Condition | Field Limit | Context Filter |
|--------------------------------------------------------|--------------------|-------------------------|----------------|-----------------|-------------|----------------|
| Action (Delayed?)                                      | Use all            |                         | All            | None            | None        | No             |
| Action (Ship Status)                                   | Use all            |                         | All            | None            | None        | No             |
| Action (Ship Status,YEAR(Order Date),WEEK(Order Date)) | Use all            |                         | All            | None            | None        | No             |
| Ship Status                                            | Use all            |                         | All            | None            | None        | No             |
| Region                                                 | Use all            |                         | All            | None            | None        | No             |
| Ship Mode                                              | Use all            |                         | All            | None            | None        | No             |
| Order Date                                             | Selected from list | Q4                      | All            | None            | None        | No             |
| Order Date                                             | Selected from list | 2026                    | All            | None            | None        | No             |

Marks

Mark Class: Automatic

| Object(s) Used            | Mark Type |
|---------------------------|-----------|
| Ship Status               | Color     |
| Sum (Days to Ship Actual) | Size      |
| Order ID                  | Detail    |
| Customer Name             | Detail    |
| Ship Mode                 | Detail    |

Calculated Fields Used

| Field Name             | Formula                                                                                                                                                                      |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Days to Ship Actual    | DATEDIFF('day',[Order Date],[Ship Date])                                                                                                                                     |
| Ship Status            | if [Days to Ship Actual]> [Days to Ship Scheduled] then "Shipped Late" elseIF [Days to Ship Actual]=[Days to Ship Scheduled] then "Shipped On Time" Else "Shipped Early" end |
| Days to Ship Scheduled | CASE [Ship Mode] WHEN "Same Day" THEN 0 WHEN "First Class" THEN 1 WHEN "Second Class" THEN 3 WHEN "Standard Class" THEN 6 END                                                |



Columns & Rows in Worksheet

| Field Name   | Column/Row |
|--------------|------------|
| Product Name | Rows       |
| Order Date   | Columns    |

Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field   | Aggregation Type |
|---------------|---------|------------|---------------------|------------------|
| Customer Name | Field   | Ascending  | Order Date          | Minimum          |
| Product Name  | Field   | Descending | Days to Ship Actual | Sum              |

Worksheet Name: Forecast

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name | Field Selection | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|------------|-----------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Order Date | In-Range        | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region     | Use all         |                               | All            | None            | None                                 | No             |

Marks

Mark Class: Automatic

| Object(s) Used     | Mark Type |
|--------------------|-----------|
| Segment            | Color     |
| Forecast Indicator | Color     |

Columns & Rows in Worksheet

| Field Name         | Column/Row |
|--------------------|------------|
| Segment            | Rows       |
| Sum (Sales)        | Rows       |
| Month (Order Date) | Columns    |

Worksheet Name: OTE

Worksheet was used in the following Dashboards

- Commission Model

Data Sources

| Data Source      | Data Source type | Source   | Joins |
|------------------|------------------|----------|-------|
| Sales Commission | Live             | textscan | None  |

Filters

| Field Name              | Field Selection    | Field Wildcard | Field Condition | Field Limit | Context Filter |
|-------------------------|--------------------|----------------|-----------------|-------------|----------------|
| Measure Names Sum(OTE ) | Selected from list | All            | None            | None        | No             |
| Measure Names Avg(OTE ) | Selected from list | All            | None            | None        | No             |

Marks

Mark Class: Automatic

| Object(s) Used | Mark Type |
|----------------|-----------|
| Measure Values | Label     |

Calculated Fields Used

| Field Name     | Formula                                                          |
|----------------|------------------------------------------------------------------|
| Rank over 3    | ROUND(INDEX() / 3 - 0.6,0) + 1                                   |
| OTE (Variable) | [Base Salary] + ([Commission Rate]*[Parameters].[New Quota])/100 |

Columns & Rows in Worksheet

| Field Name    | Column/Row |
|---------------|------------|
| Measure Names | Rows       |

Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Measure Names | Manual  | NA         | NA                | NA               |

Worksheet Name: Performance

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |
| Sales Target        | Live             | excel-direct | None                                                                                            |

Blends

| Primary Data Source | Primary DS Blended Field Name | Secondary Data Source | Secondary DS Blended Field Name |
|---------------------|-------------------------------|-----------------------|---------------------------------|
| Sample - Superstore | Order Date (Month)            | Sales Target          | Order Date (Month)              |
| Sample - Superstore | Category                      | Sales Target          | Category                        |
| Sample - Superstore | Segment                       | Sales Target          | Segment                         |
| Sample - Superstore | Order Date (Year)             | Sales Target          | Order Date (Year)               |

Filters

| Field Name | Field Selection | Selected Field Value(s) | Field Wildcard | Field Condition | Field Limit | Context Filter |
|------------|-----------------|-------------------------|----------------|-----------------|-------------|----------------|
| Region     | Use all         |                         | All            | None            | None        | No             |
| Order Date | Use all         |                         | All            | None            | None        | No             |

Marks

Mark Class: Bar

| Object(s) Used                                           | Mark Type |
|----------------------------------------------------------|-----------|
| Custom (Sales above Target?)                             | Color     |
| Sum (Sales Target)                                       | Detail    |
| Custom (SUM([Sales])-SUM([Sales Target].[Sales Target])) | Detail    |

Calculated Fields Used

| Field Name          | Formula                                                                                        |
|---------------------|------------------------------------------------------------------------------------------------|
| Sales above Target? | If Sum([Sales])>SUM([Sales Target].[Sales Target]) then "Above Target" else "Below Target" end |

Columns & Rows in Worksheet

| Field Name         | Column/Row |
|--------------------|------------|
| Year (Order Date)  | Rows       |
| Month (Order Date) | Rows       |
| Segment            | Rows       |
| Category           | Columns    |
| Sum (Sales)        | Columns    |

Worksheet Name: Product Detail Sheet

Worksheet was used in the following Dashboards

- Order Details

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                                           | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|------------------------------------------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Measure Names Sum(Sales)                             | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Quantity)                          | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Discount)                          | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Profit)                            | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names (Profit Ratio)                         | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Days to Ship Scheduled)            | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Days to Ship Actual)               | Selected from list |                               | All            | None            | None                                 | No             |
| Action (Order Profitable?,MONTH(Order Date),Segment) | Use all            |                               | All            | None            | None                                 | No             |
| Action (Postal Code,State/Province) 1                | Use all            |                               | All            | None            | None                                 | No             |
| Category                                             | Use all            |                               | All            | None            | None                                 | No             |
| City                                                 | Excluded from list | None                          | All            | None            | None                                 | No             |
| Order Date                                           | Manual Selection   | None                          | All            | None            | None                                 | No             |
| Order Date                                           | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                                               | Use all            |                               | All            | None            | None                                 | No             |
| Segment                                              | Use all            |                               | All            | None            | None                                 | No             |
| State/Province                                       | Use all            |                               | All            | None            | None                                 | No             |

Marks

Mark Class: Automatic

| Object(s) Used | Mark Type |
|----------------|-----------|
| Measure Values | Label     |

Calculated Fields Used

| Field Name | Formula |
|------------|---------|
|------------|---------|

| Field Name             | Formula                                                                                                                       |
|------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Days to Ship Actual    | DATEDIFF('day',[Order Date],[Ship Date])                                                                                      |
| Days to Ship Scheduled | CASE [Ship Mode] WHEN "Same Day" THEN 0 WHEN "First Class" THEN 1 WHEN "Second Class" THEN 3 WHEN "Standard Class" THEN 6 END |
| Order Profitable?      | {fixed [Order ID]:sum([Profit])}>0 // calculates the profit at the order level                                                |
| Profit Ratio           | sum([Profit])/sum([Sales])                                                                                                    |

### Columns & Rows in Worksheet

| Field Name    | Column/Row |
|---------------|------------|
| Order ID      | Rows       |
| Customer Name | Rows       |
| Order Date    | Rows       |
| Ship Date     | Rows       |
| Ship Mode     | Rows       |
| Measure Names | Columns    |

### Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Measure Names | Manual  | NA         | NA                | NA               |

Worksheet Name: ProductDetails

Worksheet was used in the following Dashboards

- Product

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                                                     | Field Selection | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|----------------------------------------------------------------|-----------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Action (Category, YEAR(Order Date), MONTH(Order Date))         | Use all         |                               | All            | None            | None                                 | No             |
| Action (YEAR(Order Date), MONTH(Order Date))                   | Use all         |                               | All            | None            | None                                 | No             |
| Action (YEAR(Order Date), MONTH(Order Date), Product Category) | Use all         |                               | All            | None            | None                                 | No             |
| Order Date                                                     | Use all         |                               | All            | None            | None                                 | No             |
| Order Date                                                     | In-Range        | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                                                         | Use all         |                               | All            | None            | None                                 | No             |
| Order Date                                                     | Use all         |                               | All            | None            | None                                 | No             |

Marks

Mark Class: Circle

| Object(s) Used        | Mark Type |
|-----------------------|-----------|
| Custom (Profit Ratio) | Color     |
| Product Name          | Detail    |
| Category              | Detail    |
| Sum (Profit)          | Detail    |

Calculated Fields Used

| Field Name   | Formula                    |
|--------------|----------------------------|
| Profit Ratio | sum([Profit])/sum([Sales]) |

Columns & Rows in Worksheet

| Field Name   | Column/Row |
|--------------|------------|
| Category     | Rows       |
| Sub-Category | Rows       |
| Segment      | Columns    |
| Sum (Sales)  | Columns    |



Worksheet Name: ProductView

Worksheet was used in the following Dashboards

- Product

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name | Field Selection | Selected Field Value(s) | Field Wildcard | Field Condition | Field Limit | Context Filter |
|------------|-----------------|-------------------------|----------------|-----------------|-------------|----------------|
| Category   | Use all         |                         | All            | None            | None        | No             |
| Region     | Use all         |                         | All            | None            | None        | No             |
| Order Date | Use all         |                         | All            | None            | None        | No             |

Actions

| Action Name            | Source Sheet | Target Sheet                | Run Action On | Target Filter |
|------------------------|--------------|-----------------------------|---------------|---------------|
| Filter Product Sales 1 | ProductView  | ProductView, ProductDetails | on-select     | All           |

Marks

Mark Class: Square

| Object(s) Used | Mark Type |
|----------------|-----------|
| Sum (Sales)    | Color     |
| Sum (Sales)    | Label     |
| Sum (Profit)   | Tooltip   |

Columns & Rows in Worksheet

| Field Name         | Column/Row |
|--------------------|------------|
| Category           | Rows       |
| Year (Order Date)  | Rows       |
| Month (Order Date) | Columns    |

Worksheet Name: QuotaAttainment

Worksheet was used in the following Dashboards

- Commission Model

Data Sources

| Data Source      | Data Source type | Source   | Joins |
|------------------|------------------|----------|-------|
| Sales Commission | Live             | textscan | None  |

Marks

Mark Class: Automatic

| Object(s) Used               | Mark Type |
|------------------------------|-----------|
| Custom (% of quota achieved) | Label     |
| Custom (Achieved Quota)      | Color     |
| New Quota                    | Detail    |
| Custom (Total Compensation)  | Detail    |
| Maximum (OTE (Variable))     | Detail    |
| Custom (Total Compensation)  | Detail    |

Calculated Fields Used

| Field Name              | Formula                                                                                                                                                                                                                                              |
|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Achievement (estimated) | [Sales]                                                                                                                                                                                                                                              |
| Achieved Quota          | if SUM([Achievement (estimated)]) >= [New Quota] then "100% +" elseif SUM([Achievement (estimated)]) >= 0.75 * [New Quota] then "75-100%" elseif SUM([Achievement (estimated)]) >= 0.5 * [Parameters].[New Quota] then "50-75%" else "Below 50%" end |
| Base (Variable)         | [Base Salary]                                                                                                                                                                                                                                        |
| % of quota achieved     | AVG([Achievement (estimated)])/[New Quota]                                                                                                                                                                                                           |
| Rank over 3             | ROUND(INDEX() / 3 - 0.6,0) + 1                                                                                                                                                                                                                       |
| Sort by field           | if [Sort by]="Names" then 0 elseif [Sort by]="% quota descending" then -[% of quota achieved] else [% of quota achieved] end                                                                                                                         |
| Commission (Variable)   | ([Commission Rate]*[Sales])/100                                                                                                                                                                                                                      |
| OTE (Variable)          | [Base Salary] + ([Commission Rate]*[Parameters].[New Quota])/100                                                                                                                                                                                     |
| Total Compensation      | MIN([Base (Variable)]) + SUM([Commission (Variable)])                                                                                                                                                                                                |

Columns & Rows in Worksheet

| Field Name                    | Column/Row |
|-------------------------------|------------|
| Custom (Rank over 3)          | Rows       |
| Sales Person                  | Rows       |
| Sum (Achievement (estimated)) | Columns    |

Applied Sortings

| Field Name   | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|--------------|---------|------------|-------------------|------------------|
| Sales Person | Field   | Ascending  | Sort by field     | Custom           |

| Field Name     | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|----------------|---------|------------|-------------------|------------------|
| Achieved Quota | Manual  | NA         | NA                | NA               |

Worksheet Name: Sale Map

Worksheet was used in the following Dashboards

- Overview

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name        | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Order Profitable? | Selected from list | false, true                   | All            | None            | None                                 | No             |
| Order Date        | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region            | Use all            |                               | All            | None            | None                                 | No             |
| Profit Ratio      | In-Range           | From -0.22 to 0.37            | All            | None            | None                                 | No             |

Actions

| Action Name                      | Source Sheet          | Target Sheet                                    | Run Action On | Target Filter             |
|----------------------------------|-----------------------|-------------------------------------------------|---------------|---------------------------|
| State/Province Filter 1          | Sale Map              | Total Sales, Sales by Segment, Sales by Product | on-select     | Selected (State/Province) |
| State/Province Highlight (map) 1 | Total Sales, Sale Map | Total Sales, Sale Map                           | on-select     | Selected (State/Province) |

Marks

Mark Class: Multipolygon

| Object(s) Used                | Mark Type      |
|-------------------------------|----------------|
| Custom (Profit Ratio)         | Color          |
| State/Province                | Detail         |
| Country/Region                | Detail         |
| Tooltip: Profit Ratio by City | Viz in Tooltip |

Calculated Fields Used

| Field Name        | Formula                                                                        |
|-------------------|--------------------------------------------------------------------------------|
| Order Profitable? | {fixed [Order ID]:sum([Profit])}>0 // calculates the profit at the order level |
| Profit Ratio      | sum([Profit])/sum([Sales])                                                     |

Columns & Rows in Worksheet

| Field Name            | Column/Row |
|-----------------------|------------|
| Latitude (generated)  | Rows       |
| Longitude (generated) | Columns    |

Worksheet Name: Sales

Worksheet was used in the following Dashboards

- Commission Model

Data Sources

| Data Source      | Data Source type | Source   | Joins |
|------------------|------------------|----------|-------|
| Sales Commission | Live             | textscan | None  |

Filters

| Field Name                          | Field Selection    | Field Wildcard | Field Condition | Field Limit | Context Filter |
|-------------------------------------|--------------------|----------------|-----------------|-------------|----------------|
| Measure Names Sum(Sales)            | Selected from list | All            | None            | None        | No             |
| Measure Names (% of quota achieved) | Selected from list | All            | None            | None        | No             |

Marks

Mark Class: Automatic

| Object(s) Used | Mark Type |
|----------------|-----------|
| Measure Values | Label     |

Calculated Fields Used

| Field Name              | Formula                                    |
|-------------------------|--------------------------------------------|
| Achievement (estimated) | [Sales]                                    |
| % of quota achieved     | AVG([Achievement (estimated)])/[New Quota] |

Columns & Rows in Worksheet

| Field Name    | Column/Row |
|---------------|------------|
| Measure Names | Rows       |

Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Measure Names | Manual  | NA         | NA                | NA               |

Worksheet Name: Sales by Product

Worksheet was used in the following Dashboards

- Overview

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                          | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-------------------------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Action (MONTH(Order Date),Segment)  | Use all            |                               | All            | None            | None                                 | No             |
| Action (Postal Code,State/Province) | Use all            |                               | All            | None            | None                                 | No             |
| Action (State/Province)             | Use all            |                               | All            | None            | None                                 | No             |
| Order Profitable?                   | Selected from list | false, true                   | All            | None            | None                                 | No             |
| Order Date                          | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                              | Use all            |                               | All            | None            | None                                 | No             |

Actions

| Action Name       | Source Sheet                                    | Target Sheet                                    | Run Action On | Target Filter                                  |
|-------------------|-------------------------------------------------|-------------------------------------------------|---------------|------------------------------------------------|
| Month Highlight 1 | Total Sales, Sales by Segment, Sales by Product | Total Sales, Sales by Segment, Sales by Product | on-select     | Selected (MONTH(Order Date),Order Profitable?) |

Marks

Mark Class: Area

| Object(s) Used    | Mark Type |
|-------------------|-----------|
| Order Profitable? | Color     |
| Sum (Profit)      | Tooltip   |

Calculated Fields Used

| Field Name        | Formula                                                                        |
|-------------------|--------------------------------------------------------------------------------|
| Order Profitable? | {fixed [Order ID]:sum([Profit])}>0 // calculates the profit at the order level |

Columns & Rows in Worksheet

| Field Name         | Column/Row |
|--------------------|------------|
| Category           | Rows       |
| Sum (Sales)        | Rows       |
| Month (Order Date) | Columns    |

Applied Sortings

| Field Name        | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|-------------------|---------|------------|-------------------|------------------|
| Order Profitable? | Manual  | NA         | NA                | NA               |



Worksheet Name: Sales by Segment

Worksheet was used in the following Dashboards

- Overview

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                                  | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|---------------------------------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Action (MONTH(Order Date),Product Category) | Use all            |                               | All            | None            | None                                 | No             |
| Action (Postal Code,State/Province)         | Use all            |                               | All            | None            | None                                 | No             |
| Action (State/Province)                     | Use all            |                               | All            | None            | None                                 | No             |
| Order Profitable?                           | Selected from list | false, true                   | All            | None            | None                                 | No             |
| Order Date                                  | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                                      | Use all            |                               | All            | None            | None                                 | No             |

Actions

| Action Name       | Source Sheet                                    | Target Sheet                                    | Run Action On | Target Filter                                  |
|-------------------|-------------------------------------------------|-------------------------------------------------|---------------|------------------------------------------------|
| Month Highlight 1 | Total Sales, Sales by Segment, Sales by Product | Total Sales, Sales by Segment, Sales by Product | on-select     | Selected (MONTH(Order Date),Order Profitable?) |

Marks

Mark Class: Area

| Object(s) Used    | Mark Type |
|-------------------|-----------|
| Order Profitable? | Color     |
| Sum (Profit)      | Tooltip   |

Calculated Fields Used

| Field Name        | Formula                                                                        |
|-------------------|--------------------------------------------------------------------------------|
| Order Profitable? | {fixed [Order ID]:sum([Profit])}>0 // calculates the profit at the order level |

Columns & Rows in Worksheet

| Field Name         | Column/Row |
|--------------------|------------|
| Segment            | Rows       |
| Sum (Sales)        | Rows       |
| Month (Order Date) | Columns    |

Applied Sortings

| Field Name        | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|-------------------|---------|------------|-------------------|------------------|
| Order Profitable? | Manual  | NA         | NA                | NA               |

Worksheet Name: ShipSummary

Worksheet was used in the following Dashboards

- Shipping

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name  | Field Selection    | Selected Field Value(s) | Field Wildcard | Field Condition | Field Limit | Context Filter |
|-------------|--------------------|-------------------------|----------------|-----------------|-------------|----------------|
| Ship Status | Use all            |                         | All            | None            | None        | No             |
| Region      | Use all            |                         | All            | None            | None        | No             |
| Ship Mode   | Use all            |                         | All            | None            | None        | No             |
| Order Date  | Selected from list | Q4                      | All            | None            | None        | No             |
| Order Date  | Selected from list | 2026                    | All            | None            | None        | No             |

Actions

| Action Name            | Source Sheet | Target Sheet                           | Run Action On | Target Filter |
|------------------------|--------------|----------------------------------------|---------------|---------------|
| Filter 1 (generated) 1 | ShipSummary  | ShipSummary, ShippingTrend, DaystoShip | on-select     | All           |

Marks

Mark Class: Automatic

| Object(s) Used | Mark Type |
|----------------|-----------|
| Ship Status    | Color     |
| Count (Orders) | Label     |
| Ship Status    | Label     |

Calculated Fields Used

| Field Name             | Formula                                                                                                                                                                      |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Days to Ship Actual    | DATEDIFF('day',[Order Date],[Ship Date])                                                                                                                                     |
| Ship Status            | if [Days to Ship Actual]> [Days to Ship Scheduled] then "Shipped Late" elseIf [Days to Ship Actual]=[Days to Ship Scheduled] then "Shipped On Time" Else "Shipped Early" end |
| Days to Ship Scheduled | CASE [Ship Mode] WHEN "Same Day" THEN 0 WHEN "First Class" THEN 1 WHEN "Second Class" THEN 3 WHEN "Standard Class" THEN 6 END                                                |

Columns & Rows in Worksheet

| Field Name     | Column/Row |
|----------------|------------|
| Count (Orders) | Columns    |

Applied Sortings

| Field Name  | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|-------------|---------|------------|-------------------|------------------|
| Ship Status | Manual  | NA         | NA                | NA               |

Worksheet Name: ShippingTrend

Worksheet was used in the following Dashboards

- Shipping

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name           | Field Selection    | Selected Field Value(s) | Field Wildcard | Field Condition | Field Limit | Context Filter |
|----------------------|--------------------|-------------------------|----------------|-----------------|-------------|----------------|
| Action (Delayed?)    | Use all            |                         | All            | None            | None        | No             |
| Action (Ship Status) | Use all            |                         | All            | None            | None        | No             |
| Region               | Use all            |                         | All            | None            | None        | No             |
| Ship Mode            | Use all            |                         | All            | None            | None        | No             |
| Order Date           | Selected from list | Q4                      | All            | None            | None        | No             |
| Order Date           | Selected from list | 2026                    | All            | None            | None        | No             |

Actions

| Action Name      | Source Sheet  | Target Sheet              | Run Action On | Target Filter |
|------------------|---------------|---------------------------|---------------|---------------|
| Filter Details 1 | ShippingTrend | ShippingTrend, DaystoShip | on-select     | All           |

Marks

Mark Class: Area

| Object(s) Used | Mark Type |
|----------------|-----------|
| Ship Status    | Color     |

Calculated Fields Used

| Field Name             | Formula                                                                                                                                                                      |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Days to Ship Actual    | DATEDIFF('day',[Order Date],[Ship Date])                                                                                                                                     |
| Ship Status            | if [Days to Ship Actual]> [Days to Ship Scheduled] then "Shipped Late" elseIF [Days to Ship Actual]=[Days to Ship Scheduled] then "Shipped On Time" Else "Shipped Early" end |
| Days to Ship Scheduled | CASE [Ship Mode] WHEN "Same Day" THEN 0 WHEN "First Class" THEN 1 WHEN "Second Class" THEN 3 WHEN "Standard Class" THEN 6 END                                                |

Columns & Rows in Worksheet

| Field Name        | Column/Row |
|-------------------|------------|
| Count (Orders)    | Rows       |
| Year (Order Date) | Columns    |
| Week (Order Date) | Columns    |

Applied Sortings

| Field Name  | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|-------------|---------|------------|-------------------|------------------|
| Ship Status | Manual  | NA         | NA                | NA               |

Worksheet Name: Tooltip: Profit Ratio by City

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                              | Field Selection | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-----------------------------------------|-----------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Tooltip (Country/Region,State/Province) | Use all         |                               | All            | None            | None                                 | No             |
| Tooltip (State/Province)                | Use all         |                               | All            | None            | None                                 | No             |
| Order Date                              | In-Range        | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |

Marks

Mark Class: Automatic

| Object(s) Used        | Mark Type |
|-----------------------|-----------|
| Custom (Profit Ratio) | Color     |

Calculated Fields Used

| Field Name   | Formula                    |
|--------------|----------------------------|
| Profit Ratio | sum([Profit])/sum([Sales]) |

Applied Sortings

| Field Name | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|------------|---------|------------|-------------------|------------------|
| City       | Field   | Ascending  | Profit Ratio      | Custom           |

Worksheet Name: Total Sales

Worksheet was used in the following Dashboards

- Overview

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                                            | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-------------------------------------------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Measure Names Sum(Sales)                              | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Profit)                             | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names (Profit Ratio)                          | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names (Sales per Customer )                   | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names (Sales per Customer)                    | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Avg(Discount)                           | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Quantity)                           | Selected from list |                               | All            | None            | None                                 | No             |
| Action (Order Profitable?,Category,MONTH(Order Date)) | Use all            |                               | All            | None            | None                                 | No             |
| Action (Order Profitable?,MONTH(Order Date),Segment)  | Use all            |                               | All            | None            | None                                 | No             |
| Action (State/Province)                               | Use all            |                               | All            | None            | None                                 | No             |
| Order Date                                            | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                                                | Use all            |                               | All            | None            | None                                 | No             |

Actions

| Action Name                      | Source Sheet                                    | Target Sheet                                    | Run Action On | Target Filter                                  |
|----------------------------------|-------------------------------------------------|-------------------------------------------------|---------------|------------------------------------------------|
| State/Province Highlight (map) 1 | Total Sales, Sale Map                           | Total Sales, Sale Map                           | on-select     | Selected (State/Province)                      |
| Month Highlight 1                | Total Sales, Sales by Segment, Sales by Product | Total Sales, Sales by Segment, Sales by Product | on-select     | Selected (MONTH(Order Date),Order Profitable?) |

Marks

Mark Class: Automatic

| Object(s) Used | Mark Type |
|----------------|-----------|
| Measure Values | Label     |



Calculated Fields Used

| Field Name         | Formula                                                                        |
|--------------------|--------------------------------------------------------------------------------|
| Sales Forecast     | [Sales]*(1-[Churn Rate])*(1+[New Business Growth])                             |
| Order Profitable?  | {fixed [Order ID]:sum([Profit])}>0 // calculates the profit at the order level |
| Sales per Customer | Sum([Sales])/countD([Customer Name])                                           |
| Profit Ratio       | sum([Profit])/sum([Sales])                                                     |
| Units estimate     | ROUND([Quantity]*(1-[Churn Rate])*(1+[New Business Growth]),0)                 |
| Profit per Order   | Sum([Profit])/countD([Order ID])                                               |

Columns & Rows in Worksheet

| Field Name    | Column/Row |
|---------------|------------|
| Measure Names | Columns    |

Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Measure Names | Manual  | NA         | NA                | NA               |

Worksheet Name: What If Forecast

Data Sources

| Data Source         | Data Source type | Source       | Joins                                                                                           |
|---------------------|------------------|--------------|-------------------------------------------------------------------------------------------------|
| Sample - Superstore | Live             | excel-direct | [Region (Orders\$)] join [Region (People)] join [Order ID (Orders\$)] join [Order ID (Returns)] |

Filters

| Field Name                        | Field Selection    | Selected Field Value(s)       | Field Wildcard | Field Condition | Field Limit                          | Context Filter |
|-----------------------------------|--------------------|-------------------------------|----------------|-----------------|--------------------------------------|----------------|
| Measure Names Sum(Sales)          | Selected from list |                               | All            | None            | None                                 | No             |
| Measure Names Sum(Sales Forecast) | Selected from list |                               | All            | None            | None                                 | No             |
| Order Date                        | In-Range           | From 2023-01-03 to 2026-12-30 | All            | None            | max[#2026-12-30#], min[#2023-01-03#] | No             |
| Region                            | Use all            |                               | All            | None            | None                                 | No             |
| Order Date                        | Use all            |                               | All            | None            | None                                 | No             |

Marks

Mark Class: Automatic

| Object(s) Used                              | Mark Type |
|---------------------------------------------|-----------|
| Measure Names                               | Color     |
| Measure Values                              | Label     |
| Custom (SUM([Sales])-SUM([Sales Forecast])) | Detail    |
| Sum (Sales)                                 | Detail    |
| Sum (Sales Forecast)                        | Detail    |

Calculated Fields Used

| Field Name     | Formula                                            |
|----------------|----------------------------------------------------|
| Sales Forecast | [Sales]*(1-[Churn Rate])*(1+[New Business Growth]) |

Columns & Rows in Worksheet

| Field Name           | Column/Row |
|----------------------|------------|
| Region               | Rows       |
| Segment              | Rows       |
| Measure Names        | Rows       |
| Quarter (Order Date) | Columns    |
| Month (Order Date)   | Columns    |

Applied Sortings

| Field Name    | Sort By | Sort Order | Aggregation Field | Aggregation Type |
|---------------|---------|------------|-------------------|------------------|
| Measure Names | Manual  | NA         | NA                | NA               |